

November 1, 2024

#### **MEETING NOTICE**

**NOTICE IS HEREBY GIVEN** that the Madison Area Technical College District Board will meet in executive session at 4:30 p.m. on Wednesday, November 6, 2024, at 1701 Wright Street, Room AB132, in a hybrid format to consider employment, promotion, compensation or performance evaluation data as authorized in Section 19.85 (1) (c), Wis. Stats., and for the purpose of receiving an update on strategy, and terms and conditions, concerning negotiation of the acquisition of real estate as authorized by Section 19.85 (1) (e) Wis. Stats. The meeting will begin and end in open session. Members of the public can monitor the open portion of this meeting, both before and after the executive session, by dialing (608) 620-8501 and entering Conference ID 517 754 499# when prompted.

**NOTICE IS FURTHER HEREBY GIVEN** that the Madison Area Technical College District Board will meet at 5:30 p.m. at 1701 Wright Street, Room D1630B/C, in a hybrid format, to consider the items below. Members of the public can monitor the meeting by dialing (608) 620-8501 and entering Conference Code 590 889 682# when prompted.

#### I. CALL TO ORDER

A. Compliance with Open Meeting Law

## II. ROUTINE BUSINESS MATTERS

- A. Approval of October 2, 2024, Meeting Minutes (Pages 3-9)
- B. Public Comment

#### III. NEW BUSINESS

- A. Communications
  - 1. Board Chair's Report
    - a. Future Meeting & Event Schedule
  - 2. Student Liaison Report Ruiqi Zeng
  - 3. Student Senate Report Kai Brito
  - 4. College/Campus Announcements

### 5. President's Report

- a. International Travel (Page 10)
- b. Employee Engagement Survey Report
- c. Vision 2030 Update

#### B. Information Items

1. FY2023-24 Preliminary Audit Results (Page 11)

#### C. Action Item

- 1. Fiscal Year 2023-2024 Budget Adjustments (Pages 12-21)
- 2. Resolution on District Reserves and Designations (Pages 22-26)
- 3. UX/UI Design (Pages 27-28)
- 4. Foundation Center Lease (Page 29)
- 5. Consent Agenda
  - a. Affirmation of Vision 2030 six Commitments (Pages 30-32)
  - b. General fund financial report as of September 30, 2024 (Pages 33-35)
  - c. Request for proposals/request for bids/sole sources (Pages 36)
  - d. Quarterly investment report (Pages 37-40)
  - e. Quarterly finance dashboard (Page 41)
  - f. Vendor payments greater than or equal to \$2,500 and schedule of checks issued for the period September 16, 2024, through October 15, 2024 (Pages 42-45)
  - g. September 38.14 service contracts (Page 46)
  - h. Employment of personnel (Pages 47-51)
  - i. Resignations and separations (Page 52)

## IV. CALENDAR OF EVENTS

## **Board Meetings**

December 4, 2024 January 8, 2025 February 5, 2025 March 5, 2025

### **Association of Community College Trustees**

National Legislative Summit – Washington, D.C.; February 9-12, 2025

## **Wisconsin Technical College District Boards Association**

November 20-22, 2024; Fox Valley Technical College, Appleton

### V. ADJOURN

cc: News Media

Administrative Staff
Full-Time Faculty/ESP Local 243
Part-Time Faculty

Madison College Board Legal Counsel A meeting of the Madison Area Technical College District Board was held on October 2, 2024, in a hybrid format at the Truax Campus. Members of the public were given an opportunity to attend in person or virtually through a phone line published as part of the notice.

Board members present: Donald Dantzler (Chair), Shiva Bidar-Sielaff (Vice-Chair), Melanie Lichtfeld (Secretary), Daniel Bullock (Treasurer), Shana Lewis, Ann McNeary, and Korbey White.

Also present: Jon Anderson, Legal Counsel; Rose Buschhaus, Vice-President of Human Resources/Chief Human Resources Officer; Tim Casper, Executive Vice-President of Student Services, Beth Giles, Provost; Sylvia Ramirez, Executive Vice President, Finance & Administration/Chief Operating Officer; and Mark Thomas, Executive Vice President and Chief Strategy Officer.

Others present: Kai Brito, Student Senate President; Laurie Grigg, Chief Financial Officer/Controller; Ruiqi Zeng, District Board Student Liaison; and Kristin Rolling, Recording Secretary.

## Call to Order I

The meeting was duly noticed and called to order at 5:30 p.m. by Mr. Dantzler. Mr. Anderson confirmed that appropriate notices had been given and the meeting was in compliance with the open meetings law.

## **Routine Business Matters** II

# Approval of Meeting Minutes II A

There was a motion by Ms. McNeary, seconded by Ms. Lichtfeld, to approve the meeting minutes of September 4, 2024, as submitted. Motion carried.

# Public Comments IIB

There were no public comments.

# New Business III

## Communications III A

# **Board Chair's Report** III A 1

Mr. Dantzler requested a moment of silence for Lucia Nunez, former Vice-President of Diversity, Equity, and Inclusion, and Jeremy Schraeder, a Technology Services employee, who both recently passed away. Mr. Dantzler reported that earlier this week, the Board met to review the recommendations of the Madison College Presidential Search Committee. The committee presented a slate of three finalists for the Board's consideration. The Board reviewed the credentials and qualifications for the three applicants and enthusiastically voted to accept the committee's recommendations. The three selected finalists are, Dr. Tia Robinson-Cooper, Dr. Carlos Osvaldo Cortez, Dr. Muddassir Sidiqi. Employees, students and the community will receive detailed information about opportunities to meet the candidates. He thanked the search committee for their work in selecting the three finalists.

# Future Meeting & Event Schedule III A 1 a

Mr. Dantzler reminded Trustees of upcoming meetings and events.

# Student Liaison Report III A 3

Ms. Zeng reported that the recent Campus Fun Days were well attended. Phi Theta Kappa has 257 new members so far in 2024. The Future Healthcare Professionals Club recently participated in the UW Health HOPE Program, where members experienced different healthcare activities and mentored high school students.

## Student Senate Report III A 4

Mr. Brito reported that the Student Senate participate in the Student Life Campus Fun

Days at both Truax and Goodman South Campus. Student Senate is traveling with six students

to Nicolet College in Rhinelander, Wisconsin for the inaugural Wisconsin Student Government meeting for the 2024-2025 school year where they will continue their advocacy for affordable and accessible childcare resources, as well as an equitable distribution of Wisconsin Grants funding for technical college students. Student Senate is addressing the operational budget cuts for the Student Achievement Center and will work with Dr. Casper to develop a process for student involvement related to the SAC budget.

# College/Campus Announcements III A 5

Dr. Giles reported that the Wisconsin Restaurant Association recently announced that Dr. Lynea Lavoy, Hospitality Department Chair and Hospitality Management Program Director, was named a Top 20 Women in Hospitality. The Simulation Center and the new Surgical Technologist spaces in the Health Building recently held a grand opening. Firefighter Union 311 recently awarded \$400 scholarships to 12 students who completed the NextGen First Responder Academy last year and are now enrolled in their first semester of classes in either Fire or Paramedic associate degree programs. The Reedsburg campus recently participated in the Celebrate Sauk event that featured ho-Chunk dancers and keynote speaker Dr. Damira Grady. The Portage campus recently hosted a Skilled Trades Showcase which gave high schoolers hands on demonstrations from various program areas. The Watertown campus recently hosted a healthcare career fair. Fort Atkinson Campus Manager Kallie Schultz was the featured speaker at a recent Jefferson County Chamber of Commerce event.

Dr. Casper reported that the college recently hosted a Transfer Week and Transfer Fair and the Career and Employment Services team recently hosted an internship fair. Last month, student athletes participated in a day of service, with 75 student athletes and coaches volunteering with community organizations. The college has organized activities to support

students with registering to vote as well as with providing opportunities to engage with students to discuss policy issues with other students. Planning has been announced for Student Services staff moves and temporary locations during the renovation of the student services areas as well as reconfiguration of how services will be provided.

Dr. Thomas reported the Institutional Effectiveness staff are gathering baseline data for the quantitative measures that have been identified elated to Vision 2030, and Cabinet is discussing was to share more qualitative measures. The college will bring a final set of metrics and a reporting schedule to the Board for review in November. The Wisconsin Biohealth Tech Hub is moving into operational portion of the 5-year grant.

Dr. Ramirez reported the New America Foundation, a national organization that conducts research and makes policy recommendations around a few areas, including education and work and family economic security and wellbeing, selected Madison College earlier this year as one of five community colleges they were researching to better understand childcare for student parents at community colleges. As part of that research, they conducted a site visit at the end of September designed to better understand the college's funding models, collect data via student focus groups, understand policies and logistics around childcare for students.

# President's Report III A 5

Dr. Daniels reported that on March 11-12, 2025, Madison College will host the Wisconsin Technical College System Board meetings at the Truax campus.

# International Travel III A 5 a

Dr. Daniels informed the Board of recently approved international travel activities that will provide staff professional development and student exchange and recruitment opportunities.

The presented activities have been conditionally approved and final decisions will be made for each activity based on a review of health and safety conditions.

## Supplier Diversity Update III A 5 b

Dr. Ramirez shared information related to the Madison College Diverse Supplier Initiative including the college's policy, a spending summary, and a review of next steps.

### Action Items III I

# FY2024-25 Tax Levy III B 1

Ms. Ramirez reported that to meet budget requirements, the college needs to generate a tax levy for operations of \$49,294,995. In addition, the District is be required to make subsequent budget adjustments for FY 2024-25, as is typical practice. As equalized property values in the District increased by 8.29% to \$139,041,791,440, an operational mill rate of 0.35453 would be utilized. The operational mill rate for FY2023-24 was 0.36869. This recommended operational mill rate reflects a decrease in the operational rate of 0.01416 mills or 3.84% from the prior year. To meet budget requirements, the college needs to generate a debt service tax levy of \$38,840,389, a debt service mill rate of 0.27934. This is a decrease of \$20,611 as compared to the initial FY2024-25 debt service budget. As the debt service mill rate for FY2023-24 was 0.29308, the recommendation reflects a decrease in the debt service of 0.01374 mills or 4.69%. This includes the debt service related to the 2010 referendum and the District's capital plan implementation. The combined operational and debt service mill rate for FY2023-24 was 0.66178. The combined FY2024-25 mill rate, as recommended for operations and debt service, is 0.63388. The combined levy amount is \$88,135,384.

There was a motion by Mr. White, seconded by, Ms. Lewis, to authorize a property tax levy for FY2024-25 of \$88,135,384 on the full value of the taxable property of the district for the purpose of operating and maintaining the schools of the district and for the payment of debt. The levy for operations shall be \$49,294,995, and the levy for debt service shall be \$38,840,389.. Motion carried.

# District Purchases over \$50,000 Review III B 2

Dr. Ramirez reported that the Wisconsin Administrative Code [TCS 6.05 (2) (h)] requires an annual review of purchases "...to determine if a more competitive procurement process should be used in succeeding years." The review is to be based upon a report "containing transaction detail grouped by similar goods, supplies and services". Procurement has reviewed this detailed report for district purchases made in the 2023-24 fiscal year and brings forward this review for the Board's acceptance. For the year, the district had purchases in excess of \$50,000 from a total of 193 suppliers, totaling \$84,375,496. Procurement will continue to lead efforts throughout the year to ensure compliance with Purchasing policies and will emphasize the need for a competitive process to be used whenever feasible.

There was a motion by Ms. McNeary, seconded by, Mr. White, to approve the District Purchases over \$50,000 Review for FY 2023-24. Motion carried.

# Capital Projects Borrowing III B 3

Resolution Authorizing the Issuance of Not to Exceed \$3,000,000

General Obligation Promissory Notes, Series 2024-25E III B 3 a and Resolution Establishing the Parameters For the Sale of Not to Exceed \$3,000,000 General Obligation Promissory

Notes, Series 2024-25E III B 3 b

Ms. Grigg reported that the attached resolution is the authorization to begin the borrowing process and totals \$3,000,000, including \$1,500,000 for building remodel and \$1,500,000 for the cost of acquisition of movable equipment and technology. Once the borrowing is authorized, the resolution is published as public notice per Section 67.12(12)(e)5 of the Wisconsin Statutes. Bids are then received. The second resolution is the issuance of the notes is for the public purpose of the acquisition of movable equipment and technology costing \$5,000 or more per unit or set (\$1,500,000), and for the purpose of paying the cost of building remodeling and improvement projects (\$1,500,000). The resolution limits the delegation of

authority by stating that the General Obligation Promissory Notes may not be issued unless the True Interest Cost is equal to or less than 5.00%.

There was a motion by Ms. Lewis, seconded by Ms. McNeary, to adopt the Resolution Authorizing the Issuance of Not to Exceed \$3,000,000 General Obligation Promissory Notes, Series 2024-25E and to adopt the Resolution Establishing Parameters for the Sale of Not to Exceed \$3,000,000 General Obligation Promissory Notes, Series 2024-25E. Motion carried.

# Consent Agenda III B 4

General fund monthly financial report as of August 31, 2024 III B 4 a

Request for proposals/request for bids/sole sources III B 4 b

Contracts for services August 2024 III B4 c

Supplier payments greater than or equal to \$2,500 and schedule of checks issued for the period August 16, 2024 through September 15, 2024

Requests for proposals/request for bids/sole sources III B 2 d

Employment of personnel III B 4 e

Resignations and separations III B 4 f

Retirements III B 4 g

There was a motion by Mr. Bullock, seconded by Mr. White, to approve Consent Agenda items III.B.4.a. through g. Motion carried.

# Adjournment V

There was a motion by Mr. White, seconded by Ms. Lewis, to adjourn the meeting. Motion carried.

The meeting adjourned at 6:37 p.m.

Melanie Lichtfeld, Secretary

Topic: International Travel Authorizations (Information Only District Board Report)

Date of Madison College District Board Meeting: November 6, 2024

The following international travel requests have been authorized. All of the requests for international travel listed below conform with all procedural and administrative rules as outlined in Madison College District International Travel Policies.

Name of Program/Trip	Traveler Name(s)	Destination Country and City	Dates of Travel	Description/Purpose of Travel and Benefit to District	<u>Dollar</u> <u>Amount</u>
ZBC Denmark - Culinary faculty exchange	Suzanne Daly Kevin McGuinnis Melissa Perez	Copenhagen, Denmark	12/6/2024- 12/14/2024	Madison College's international partner, Zealand Business College (ZBC) in Denmark has received a grant from the Danish Ministry of Education to promote faculty and staff peer-to-peer exchange that will support cooperation initiatives between both institutions. The grant is funding 2 culinary and baking faculty as well as staff to visit Madison in November 2024 and will partially support costs of several Madison College employees to travel to Denmark as well. This reciprocal exchange is designed to support collaboration in STEM, Health, Foods, and online learning	\$9,146

**DATE**: November 6, 2024

**TOPIC**: Fiscal Year 2023-24 Preliminary Audit Results

**ISSUE**: To assist College administration in presenting the preliminary audit findings and

results for the Fiscal Year ended June 30, 2024, a representative from Clifton Larson Allen, LLP (CLA), the district's external auditor, will be present. CLA will provide the audit information and also be available to answer any questions

from the District Board.

The Final Fiscal Year 2023-24 Audit and Annual Comprehensive Financial Report (ACFR) will be brought to the full District Board on December 4, 2024 for

acceptance.

#### FOR INFORMATION ONLY

**DATE**: November 6, 2024

**TOPIC**: Fiscal Year 2023-24 Budget Adjustments

As a part of and following the audit process, it is necessary to reconcile the actual expenditures by fund and function to the budget. It is important to note that these adjustments remain within the levied tax revenue adopted by the Madison Area

Technical College Board in October 2023.

These changes must now be approved per § 65.90, Wis. Stats., and a copy of the approved adjustments must be submitted to the Wisconsin Technical College System. Estimates made during the budget process are based on available information. The district's financial records for FY2023-24 indicate that multiple funds exceed the amounts approved by source or function, and an adjustment is necessary.

## General Fund

General Fund Revenue Adjustments

The budget adjustments reflect realignment in the revenue category and an overall increase in budgeted revenue of \$1,914,300. The budgeted revenue increased, in large part, because of increases in interest earnings, T.I.D. closeout revenue, State Aids, and Federal Aids.

General Fund Expenditure Adjustments

The budget adjustments reflect realignment in expenditure function for a net increase in expenditures of \$3,026,500. Most of this increase can be attributed to increases in Instruction, General Institutional, and Physical Plant expenditures. Some budgeted amounts that were higher than expected including fringe, utilities, and technology staff and services.

The net impact of the changes is a decrease of \$1,112,200, which results in a small allocation to reserves and designations.

## Special Revenue Aidable Fund

Special Revenue Aidable Fund Revenue Adjustments

The budget adjustments reflect realignment in the revenue category and an overall decrease in budgeted revenue of \$4,705,100. Adjustments reflected grants and contracts anticipated but not awarded or revisions to existing grants and contracts.

Special Revenue Aidable Fund Expenditure Adjustments

The budget adjustments reflect realignment in the expenditure function and an overall decrease in budgeted expenditures of \$3,452,500. The decrease reflects grants and contracts anticipated but not awarded or revisions to existing grants and contracts.

The net impact of these changes is a decrease in the budgeted fund balance of \$1,252,600.

## Special Revenue Non-aidable Fund

Special Revenue Non-Aidable Fund Revenue Adjustments

The budget adjustments reflect an overall increase in revenues by \$3,103,040. The large part of increase is in Institutional revenues which includes Grants, Financial Aids, and Student Club Fees.

Special Revenue Non-Aidable Fund Expenditure Adjustments

The budget adjustments reflect an overall increase in expenditures by \$3,373,200 largely due to increases in grants and financial aid disbursements to students.

The net impact of these changes is a decrease in the budgeted fund balance of \$270.160.

## Capital Projects Fund

Capital Projects Fund Revenue Adjustments

The budget adjustments reflect an overall decrease in budgeted revenue of \$545,570. The budgeted revenue decreased, in large part, to reflect lower Federal Aids planned for capital projects. The decrease was partially offset by interest earnings and underwriters' discounts.

Capital Projects Fund Expenditure Adjustments

The budget adjustments reflect changes in expenditure function code. The overall decrease in expenditures is \$1,478,800.

The net impact of these changes is an increase in the budgeted fund balance of \$933,230.

#### Debt Service Fund

Debt Service Fund Revenue Adjustments

The budget adjustments reflect an overall increase in budgeted revenue of **\$82,500** due to increased bond premiums and interest revenue.

Debt Service Fund Expenditure Adjustments

The budget adjustments reflect an overall decrease in budgeted expenditures of \$65,600 due to lower long-term principal expenses.

The net impact of these changes is an increase in the budgeted fund balance of \$148,100.

#### Enterprise Fund

Enterprise Fund Revenue Adjustments

The budget adjustments reflect an overall decrease in revenue by \$195,000, largely due to lower sales in enterprise operations.

Enterprise Fund Expenditure Adjustments

The budget adjustments reflect an overall decrease in expenditures of \$198,290. This is largely due to lower expenditures as a result of lower sales in enterprise operations.

The net impact of these changes is an increase in the budgeted fund balance of \$3,290.

#### Internal Services Fund

Internal Services Fund Revenue Adjustments

The budget adjustments reflect an overall increase in revenue of \$958,220 largely due to higher than anticipated expenditures for technology staff and services.

Internal Services Fund Expenditure Adjustments

The budget adjustments reflect an overall increase in expenditures of \$795,720 largely due to higher than anticipated expenditures for technology services.

The net impact of these changes is a decrease in the budgeted fund balance of \$162,500.

## Fiduciary Fund

Actual expenditures by function were within budget so no adjustments were made to this budget.

**ACTION**:

Approve the budget adjustments for the FY2023-24 fiscal year. *Note: Approval by the District Board requires a favorable vote of at least six (6) board members.* 

# **GENERAL FUND Budget Modification**

District: Fund: General Fund Madison Area Technical College 2023-24 Current Modified Amount **Budget** of Change **Budget** 5/1/2024 11/6/2024 **Date Adopted: REVENUES** Local Government \$ 45,404,500 \$ 46,031,800 627,300 State Aids 81,010,000 81,188,000 178,000 Program Fees 33,287,000 33,149,000 (138,000)1,190,000 Material Fees 1,200,000 (10,000)1,189,000 Other Student Fees 1,137,000 (52,000)Institutional 3,269,000 4,280,000 1,011,000 Federal Aids 180,000 478,000 298,000 Total Revenues 165,539,500 167,453,800 1,914,300 **EXPENDITURES** Instruction 110,229,000 112,950,800 2,721,800 **Instructional Resources** 3,296,000 3,204,700 (91,300)**Student Services** 18,906,000 18,817,600 (88,400)General Institutional 19,273,000 19,459,900 186,900 Physical Plant 11,888,000 12,103,500 215,500 Public Service 543,000 625,000 82,000 164,135,000 \$ 167,161,500 3,026,500 **Total Expenditures** \$ Net Revenue 1,404,500 \$ 292,300 \$ (1,112,200)OTHER SOURCES/(USES) Operating Transfer In \$ Operating Transfer Out TRANSFERS TO/(FROM) FUND BALANCE Assigned for future purchases \$ \$ \$ Nonspendable - prepaid items and advances (114,855)(114,855)Nonspendable - noncurrent assets 37 37 Assigned for compensated absences (483,604)(483,604)Assigned for state aid fluctuations 32,500 32,500 Assigned for subsequent year 20

Assigned for subsequent years

Assigned for operations

Sylvia Ramirez **District Contact** 

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450

2 013 450

(611,177)

450

2 013 450

793,323

1,404,500

# SPECIAL REVENUE AIDABLE FUND **Budget Modification**

**District:** 

Special Revenue Aidable Madison Area Technical College 2023-24

REVENUES	Date Adopted:		<b>Current Budget</b> 5/1/2024		<b>Modified Budget</b> 11/6/2024		Amount of Change
Local Government		\$	1,212,000	\$	1,212,000	\$	_
State Aids		Ψ	1,462,000	Ψ	1,085,800	Ψ	(376,200)
Program Fees			86,000		88,000		2,000
Material Fees			13,000		15,000		2,000
Other Student Fees			519,000		584,300		65,300
Institutional			5,195,000		2,078,900		(3,116,100)
Federal Aids			7,266,000		5,983,900		(1,282,100)
Total Revenues		\$	15,753,000	\$	11,047,900	\$	(4,705,100)
Instruction Area Instructional Resources Student Services General Institutional Physical Plant Auxiliary Service Public Service Total Expenditures		\$	11,221,000 19,000 4,036,000 81,000 - 48,000 114,000 15,519,000	\$	8,436,900 118,200 3,272,900 161,000 - 77,500 12,066,500	\$	(2,784,100) 99,200 (763,100) 80,000 - (48,000) (36,500) (3,452,500)
Net Revenue		\$	234,000	\$	(1,018,600)	\$	(1,252,600)
OTHER SOURCES/(USES)							
Operating Transfer In Operating Transfer Out		\$	-	\$	-	\$	-
TRANSFERS TO/(FROM) FUND BALANCE							
Designated for Operations		\$	234,000	\$	(1,018,600)	\$	(1,252,600)

Sylvia Ramirez

Fund:

**District Contact** 

# SPECIAL REVENUE NON-AIDABLE FUND Budget Modification

District:						Fund:
Madison Area Technical College	20	23-24		Special Rev	enu	ie Non-aidable
Date Adopted:		Current Budget 5/1/2024		Modified Budget 11/6/2024		Amount of Change
REVENUES	Φ	246,000	Φ	211 740	Φ	(24.2(0)
Local Government	\$	246,000	\$	211,740	\$	(34,260)
State Aids Other Student Fees		3,182,000		3,289,300		107,300
Institutional		2,105,500		2,580,500		475,000
Federal Aids		1,321,500 29,037,500		3,389,500 29,524,500		2,068,000 487,000
Total Revenues	\$	35,892,500	\$	38,995,540	\$	3,103,040
Total Revenues	Φ	33,892,300	Φ	36,993,340	Ф	3,103,040
EXPENDITURES						
Instruction	\$	60,000	\$	-	\$	(60,000)
Instructional Resources		-	\$	-	\$	-
Student Services		35,717,200	\$	39,150,400	\$	3,433,200
General Institutional		-	\$	-	\$	-
Physical Plant		-	\$	-	\$	-
Public Service		-	\$	-	\$	<u>-</u>
Total Expenditures	\$	35,777,200	\$	39,150,400	\$	3,373,200
Net Revenue	\$	115,300	\$	(154,860)	\$	(270,160)
OTHER SOURCES/(USES)						
Operating Transfer In	\$	-	\$	55,735	\$	-
Operating Transfer Out		-		(55,735)	·	-
TRANSFERS TO/(FROM) FUND BALANCE						
Reserve for Student Government Organizations	\$	115,300	\$	(154,860)	\$	(270,160)

and t dent inancia Assistance

# CAPITAL PROJECTS FUND Budget Modification

District:Fund:Madison Area Technical College2023-24Capital Projects

	Date Adopted:	Current Budget 5/1/2024	Modified Budget 11/6/2024	Amount of Change
REVENUES				
Local Government		\$ -	\$ -	\$ -
State Aids		-	-	-
Institutional		1,204,000	1,462,230	258,230
Federal Aids		 1,023,000	219,200	(803,800)
Total Revenues		\$ 2,227,000	\$ 1,681,430	\$ (545,570)
EXPENDITURES				
Instruction		\$ 7,080,000	\$ 4,831,490	\$ (2,248,510)
Instructional Resources		14,939,000	10,478,330	(4,460,670)
Student Services		681,000	591,170	(89,830)
General Institutional		650,000	777,030	127,030
Physical Plant		14,671,000	19,853,890	5,182,890
Auxiliary Services		102,000	139,140	37,140
Public Service		145,000	118,150	(26,850)
Total Expenditures		\$ 38,268,000	\$ 36,789,200	\$ (1,478,800)
Net Revenue		\$ (36,041,000)	\$ (35,107,770)	\$ 933,230
OTHER SOURCES/(USES)				
Operating Transfer In Operating Transfer Out		\$ -	\$ -	\$ -
Proceeds from Debt		35,000,000	35,000,000	-
TRANSFERS TO/(FROM) FUND BALANCI	E			
Reserve for Capital Projects		\$ (1,041,000)	\$ (107,770)	\$ 1,099,000

# DEBT SERVICE FUND Budget Modification

District:Fund:Madison Area Technical College2023-24Debt Service

	Date Adopted:	<b>Current Budget</b> 5/1/2024			Modified Budget 11/6/2024	Amount of Change	
REVENUES							
Local Government		\$	37,632,000	\$	37,631,600	\$	(400)
Institutional			1,250,000	\$	1,332,900	\$	82,900
Total Revenues		\$	38,882,000	\$	38,964,500	\$	82,500
EXPENDITURES							
Physical Plant		\$	38,084,000	\$	38,018,400	\$	(65,600)
Total Expenditures		\$	38,084,000	\$	38,018,400	\$	(65,600)
Net Revenue		\$	798,000	\$	946,100	\$	148,100
OTHER SOURCES/(USES)							
Proceeds From Debt		\$	_	\$	-	\$	_
Debt Repayment			-		-		-
Premium on Debt Issued			_		-		_
Operating Transfer In			_		-		_
Operating Transfer Out			-		-		-
TRANSFERS TO/(FROM) FUND BALANCE							
Reserve for Debt Service		\$	798,000	\$	946,100	\$	148,100

# **ENTERPRISE FUND Budget Modification**

District:Fund:Madison Area Technical College2023-24Enterprise

	Date Adopted:	Current <a href="Mailto:Budget">Budget</a> 5/1/2024	Modified Budget 11/6/2024		Amount of Change	
REVENUES						
Local Government		\$ 480,000	\$ 480,000	\$	-	
Institutional		9,241,000	9,037,000		(204,000)	
Federal Aids		20,000	29,000		9,000	
Total Revenues		\$ 9,741,000	\$ 9,546,000	\$	(195,000)	
EXPENDITURES Auxiliary Services		\$ 10,667,900	\$ 10,469,610	\$	(198,290)	
Total Expenditures	,	\$ 10,667,900	\$ 10,469,610	\$	(198,290)	
Net Revenue		\$ (926,900)	\$ (923,610)	\$	3,290	
OTHER SOURCES/(USES) Operating Transfer In Operating Transfer Out		\$ -	\$ -	\$	-	
TRANSFERS TO/(FROM) FUND BALANCE Retained Earnings		\$ (926,900)	\$ (923,610)	\$	3,290	

# INTERNAL SERVICES FUND Budget Modification

District:Fund:Madison Area Technical College2023-24Internal Services

	Date Adopted:		Current Budget 5/1/2024		Modified Budget 11/6/2024		Amount of Change
REVENUES		Φ.		Φ.		Φ.	
Local Government		\$	-	\$	-	\$	-
State Aids			-		-		-
Institutional			15,142,000		16,100,220		958,220
Federal Aids			-		-		
Total Revenues		\$	15,142,000	\$	16,100,220	\$	958,220
EXPENDITURES Auxiliary Services Total Expenditures		\$	16,118,500 16,118,500	\$	16,914,220 16,914,220	\$	795,720 795,720
Net Revenue		\$	(976,500)	\$	(814,000)	\$	162,500
OTHER SOURCES/(USES) Operating Transfer In Operating Transfer Out		\$	(750,000)	\$ \$	- -	\$	750,000
TRANSFERS TO/(FROM) FUND BALANCE							
Retained Earnings		\$	(226,500)	\$	(814,000)	\$	912,500

**DATE**: November 6, 2024

**TOPIC**: Resolution on District Reserves and Designations

**ISSUE**: Wis. Admin. Code TCS 7.05(5) states that the District Board may establish

reserves and a segregated portion of fund balances for a specific use and a specific period. The Board is not precluded from increasing or decreasing the amount of

the reserves, provided the Board passes a resolution to this effect.

Reserves and designations are recommended by generally accepted governmental accounting principles for the purpose of allocating current resources for current financial obligations that will come due in future periods. Specifically, reserve indicates "...a portion of the fund balance is not appropriable for expenditure or is legally segregated for a specific use." [Codification of Governmental Accounting and Financial Reporting Standards, paragraph 1800.122]. Designations "...indicate tentative plans for financial resource utilization in a future period..." [Codification of Governmental Accounting and Financial Reporting Standards, paragraph 1800.124]. The Madison Area Technical College District follows the recommendations and requirements of the Wisconsin Technical College System's Financial Accounting Manual for establishing reserves and designations.

A summary of the recommended reserves and designations by fund type on a budgetary basis follows:

**ACTION**: Approve the Resolution on District Reserves and Designations.

<sup>\*</sup>Madison College maintains a general fund balance reserve in the General and Special Revenue Funds between 16.6 and 25 percent of the District's operational budget for potential cash flow deficits. Currently the reserves designated for operations is 22.67% of FY2024-25 budget.

	MADISON AREA TECHNICAL COLLEGE Reserves and Retained Earnings June 30, 2024 and 2023						
	Fiscal Year 2023-24	Fiscal Year 2022-23					
General Fund Budget*	169,762,000	165,628,000					
Special Revenue-Aidable Budget*	13,695,000	12,888,000					
Total General Fund and Special Revenue Budget	183,457,000	178,516,000					
16.6% Minimum Reserve*	30,453,862	29,633,656					
25.0% Maximum Reserve*	45,864,250	44,629,000					
General Fund Designated for Operations	41,566,104	40,772,781					
Special Revenue Designated	21,002	1,054,149					
Total Designated Fund	41,587,106	41,826,930					
Grand Total Designations over Minimum Reserve	11,133,244	12,193,274					
Reserve for Change Funds	2,377	2,340					
Reserve for Compensated Absences	7,017,839	7,501,443					
Reserve for Prepaid Expenses	365,865	480,720					
Designated for State Aid Fluctuations	1,374,800	1,342,300					
Designated for Subsequent Year and Years	2,749,600	2,684,600					
Special Revenue - Reserve for Prepaid Expenses	46,208	31,487					
Special Revenue - Reserve for Student Aid	1,928,716	2,083,580					
Capital - Reserve for Capital Projects	2,386,024	2,493,791					
Debt Service Reserve	6,265,653	5,319,515					
Internal Service - Reserve for Self Insurance	38,427	158,594					
Total Reserves and Designations	63,762,614	63,925,300					
Enterprise Funds Retained Earnings	2,905,760	3,829,400					
Internal Services Retained Earnings	2,133,553	2,827,384					
Total Reserves and Retained Earnings	68,801,928	70,582,084					
*Budgets are taken from the next year to compute	the allowable reserves.						

#### RESOLUTION ON DISTRICT RESERVES AND DESIGNATIONS

*Whereas*, TCS 7.05 (5) District Reserves of the Wisconsin Administration Code for Wisconsin Technical College System allows a district board to establish reserves and segregate a portion of a fund balance for a specific use for a specific period of time, and

*Whereas*, Madison Area Technical College District uses reserves and designations for the financial operation of the district,

*Therefore*, be it resolved that the Reserves and Designations listed below shall be established as of June 30, 2024 for the period of time and purpose as indicated, and for the amount shown:

## General Fund

**Designated for Operations** 

\$ 41,566,104

An account used to segregate a portion of the fund balance for cash flow purposes for future years.

Designated for Subsequent Year and Years

\$ 2,749,600

Accounts used to segregate a portion of the fund balance to be used in the forthcoming budget years to fund operating costs.

Total Designations for Operations and Subsequent Year/Years

\$ 41,840,704

## Special Revenue Aidable Funds

Designated for Subsequent Year

\$ 21,002

An account used to segregate a portion of the fund balance to be used in the forthcoming budget year to fund operating costs.

### General Fund

Reserve for Change Funds

\$ 2,377

An account used to segregate a portion of the fund balance for the purpose of having small denominations of money at various district locations where cash is collected. The Reserve for Change Funds shall be in existence indefinitely unless changed by Board resolution.

# **General Fund (Continued)**

## Reserve for Compensated Absences

\$ 7,017,839

An account used to segregate a portion of the fund balance for sick pay vesting to employees at time of retirement and accrued vacation. This Reserve for Compensated Absences shall be in existence until all payments to vested employees have been made.

## Reserve for Prepaid Expenses

\$ 365,865

An account used to segregate a portion of the fund balance for the amount of prepaid expenses as of June 30, 2023. This Reserve for Prepaid Expenses shall be in existence until the goods and/or services have been received and/or the liability incurred.

## Designated for State Aid Fluctuations

\$ 1,374,800

An account used to segregate a portion of the fund balance for state aid fluctuations during the upcoming fiscal year. This reserve is equal to 10% of the budgeted state aid for the current fiscal year.

# Special Revenue Aidable Funds

## Reserve for Prepaid Expenses

\$ 46,208

An account used to segregate a portion of the fund balance for the amount of prepaid expenses as of June 30, 2023. This Reserve for Prepaid Expenses shall be in existence until the goods and/or services have been received and/or the liability incurred.

#### Special Revenue Non-Aidable Funds

### Reserve for Student Financial Assistance/Student Funds

\$ 1,928,716

An account used to segregate a portion of the fund balance for the district's share of expenditures for student grants and other student funds.

# Capital Projects Funds

## Reserve for Capital Projects

\$ 2,386,024

An account used to segregate the unencumbered balance for the Capital Projects funds. This reserve shall exist until the designated projects are completed.

## **Debt Service Funds**

## Reserve for Debt Service

\$ 6,265,653

An account used to segregate a portion of the fund balance used in the forthcoming budget year to fund debt principle and interest payments.

## **Internal Service Funds**

## Reserve for Self Insurance

\$ 38,427

An account used to segregate a portion of the fund balance for the amount authorized by the District Board action to fund for the protection of public property and public liability against Board members and employees. Also used for deductible amounts on various insurance policies. This reserve shall be in existence indefinitely unless changed by Board resolution.

#### MADISON AREA TECHNICAL COLLEGE

**DATE:** November 6, 2024

**TOPIC:** New Program Approval – UX/UI Design

**ISSUE:** The School of Business & Applied Arts seeks approval to add the UX/UI Design

Technical Diploma to its existing Applied Arts portfolio. Adding this technical diploma will create a separate pathway for students who are seeking a credential that focuses on learning the skillset of User Experience (UX) and User Interface (UI). This will allow students to specialize in this area and improve their

marketability in a high demand and growing field.

UX and UI are probably familiar terms. User Experience refers to the overall experience a user has with a product, they make websites/apps easy, logical, and fun to use. User Interface refers to the visual element of a product such as buttons, icons, screens, and the graphical elements including layouts, color palettes, and interactive elements.

Labor market data from Lightcast shows that employers within the Madison College district hired an average of 13 User Experience/User Interface Designers per month between January 2024 and September 2024. There were 211 jobs posted in 2023 in the Madison College District, and that number is projected to grow by 10.9% in 2029. These job postings show an average starting wage of \$28.26 per hour for individuals earning a credential like the proposed technical diploma.

The Web & Digital Media Design Advisory Committee companies including KW2 Marketing, Hiebing, Zebradog, Epic Systems, American Family Insurance & Flagrant all voiced their support of this technical diploma at their October 7, 2024 advisory committee meeting. All agreed that the skillsets included in this technical diploma would make a highly desirable employee for their companies.

In the first term of the program, students will take five courses for 14 credits that are shared with the proposed changes to the Web & Digital Media Design and Graphic Design associate degrees that focus on the foundational skills of UX/UI design and the industry applications used. In the second term, students will take five courses for 11 credits that are shared with the proposed changes to the Web & Digital Media Design associate degree and the Web & Interactive Design local certificate. These courses focus on advanced UX/UI skills, along with a capstone project to bring the concepts together.

No additional dollars are required to create this technical diploma. This new technical diploma will use existing faculty resources and expertise in the creation of the new coursework. Last fall 2023, this program generated 19.2 FTEs for the college and the spring 14.5 FTEs.

In summary, the UX/UI Technical Diploma will be an exciting addition to the academic portfolio at Madison College that we believe is needed to fill a missing gap in industry. We believe that this presents a focused curriculum to meet the needs of district employers that shares resources with existing programming. This document is presented with full endorsement by the Provost, Dean, and Associate Dean.

**ACTION:** Approve the new UX/UI Design Technical Diploma at Madison College.

## MADISON AREA TECHNICAL COLLEGE

**DATE:** November 6, 2024

**TOPIC:** Foundation Centre – Lease

3591 Anderson Street, Madison, Wisconsin

**ISSUE:** This request seeks approval to lease space for Madison College at the Foundation

Centre for staff and student services during the student affairs remodel project.

The total area of the lease space for Madison College is 16,203 of occupied square feet and access to common spaces. The lease will begin January 1, 2025, and the annual cost is \$319,772. The requested lease is for a period of 18 months, ending June 30, 2026.

The space is needed to continue to provide service to our students during the

construction work in the student affairs area at the Truax Campus.

**ACTION:** 1. Authorize staff to complete the necessary steps to execute the lease as described above for a cost not to exceed \$319,772 for 18 months.

2. Authorize staff to submit the completed lease to the Wisconsin Technical College System for Board approval.

#### **POLICY TYPE: OUTCOMES 2024-2030**

#### Based on the principles of access, journey, learning, and success

#### 1.0 Preferred choice

Madison College will be a preferred choice in southcentral Wisconsin for post-secondary and community education, and a key partner in meeting local economic and workforce development interests.

## 2.0 Removing historic barriers

Madison College will remove historic barriers to college access and student success by reviewing and updating its systems, policies, and practices to ensure they are equitable.

## 3.0 Using data to improve student success

Madison College will analyze data to identify and eliminate the largest academic success gaps in courses that are foundational to student persistence and completion.

## 4.0 Technology

Madison College will enhance digital literacy and provide equitable access to technology resources.

## 5.0 Academic offerings/career and transfer

Madison College will support students' social and economic mobility by providing highquality, flexible academic offerings that lead to meaningful careers and transfer opportunities.

#### 6.0 Supporting the whole student journey

Madison College will increase access by optimizing relationships with K12 school districts and community partners, supporting the student journey from the point of program selection to completion, and fostering robust connections to transfer and employment opportunities.

Policy outcomes will be reviewed annually utilizing the Board Reporting Metrics.

#### Vision 2030 Metrics for 2025, by Strategic Commitment

Commitment 1: Madison College will be a preferred choice in southcentral Wisconsin for postsecondary and community education, and a key partner in meeting local economic and workforce development interests.

- Track trend in enrollment numbers, by district high schools to inform increased and equal access to the institution; disaggregated by race, gender, age, some college, no-degree students, HSED/GED completers.
- 2. Track the percentage of graduates who find employment in the local region within six months of graduation.
- 3. Conduct focus groups with local employers and community partners that assist in training and job placement activities with us to assess their perceptions of the college's role in meeting economic needs.
- 4. Conduct employer surveys to gauge satisfaction with graduates' skills and readiness for the workforce.

Commitment 2: Madison College will remove historic barriers to college access and student success by reviewing and updating its systems, policies, and practices to ensure they are equitable.

- 1. Measure demographic distribution of first term students to ensure underrepresented students are enrolling at equitable rates.
- 2. Conduct surveys to measure students' perception of the equity of services provided, particularly among traditionally marginalized groups.
- 3. Track persistence and retention rates disaggregated by race, gender, student parents, FTIC and financial aid status to address gaps in student persistence.
- 4. Average time to credential completion / graduation rate for different student groups, especially underserved populations.

Commitment 3: Madison College will analyze data to identify and eliminate the largest academic success gaps in courses that are foundational to student persistence and completion.

- 1. Track course success rates and monitor the reduction in success gaps in foundational courses disaggregated by demographic and financial status.
- 2. Conduct interviews/surveys/focus groups with faculty and staff to identify challenges in in foundational courses and potential interventions.
- 3. Assess interventions for improving student outcomes in foundational courses.

# Commitment 4: Madison College will enhance digital literacy and provide equitable access to technology resources.

- 1. Conduct institutional scan to identify collegewide alignment and gaps among current digital literacy efforts.
- 2. Collect input from instructors on the effectiveness of digital tools and resources in enhancing teaching.
- 3. Conduct student surveys and interviews to assess student satisfaction with the college's technology resources and support services.

4. Measure the percentage of students with access to necessary technology and using campusprovided technology resources (e.g., laptops, internet).

Commitment 5: Madison College will support students' social and economic mobility by providing high-quality, flexible academic offerings that lead to meaningful careers and transfer opportunities.

- 1. Evaluate the health and viability of the college's academic programs with an annual program analysis process.
- 2. Monitor student performance in online or technology-enhanced courses compared to in-person courses to assess the effectiveness of digital learning initiatives.
- 3. Monitor enrollment in flexible learning formats (e.g., online, regionals, hybrid, evening/weekend classes) to ensure academic offerings are flexible.
- 4. Track the overall and program-specific graduation rates; disaggregated by demographic data.
- 5. Measure the percentage of students who successfully transfer to four-year institutions; disaggregated by demographic data.
- 6. Track the percentage of graduates employed in their field of study within six months of graduation.
- 7. Survey students' self-perception of a meaningful career.

Commitment 6: Madison College will increase access by optimizing relationships with K12 school districts and community partners, supporting the student journey from the point of program selection to completion, and fostering robust connections to transfer and employment opportunities.

- 1. Track the number of high school students participating in dual enrollment or early college programs.
- 2. Percentage of students from district high schools who enroll at the college; disaggregated by demographics.
- 3. Conduct focus groups with local employers and community partners that assist in training and job placement activities with us to assess their perceptions of the college's role in meeting economic needs.
- 4. Monitor the number of undeclared students.
- 5. Conduct qualitative studies on students' experiences from program selection to completion, identifying pain points and areas for improvement.
- 6. Track and evaluate the number and type of articulation agreements with four-year colleges and universities to facilitate transfer.
- 7. Track the overall and program-specific graduation rates; disaggregated by demographic data.
- 8. Measure the percentage of students who successfully transfer to four-year institutions; disaggregated by demographic data.
- 9. Track the percentage of graduates employed in their field of study within six months of graduation

#### MADISON AREA TECHNICAL COLLEGE

**DATE:** November 6, 2024

**TOPIC:** General Fund Financial Report as of September 30, 2024

**ISSUE**: Review current year to date revenues and expenditures in the general fund. The current fiscal year's general fund revenues are 17.03% of the current budget. This compares to 17.03% during the prior fiscal year.

- Local Sources (Tax Levy) recognizes 100% of our annual tax levy as revenue, even though a portion will be collected in the next fiscal year. Also included are the revenues from dissolved TIDs, taxes from DNR lands, and net refunds for personal property. Tax Levy revenues to date are 0.05% of budget, compared to 0.01% last year.
- State Sources includes general state aid, performance-based funding and property tax relief aid. Also included are inter-district tuition supplement, state incentive grants, exempt computer state aid, aid in lieu of property taxes, and the WI GI bill remission aid. The State Aid revenues received to date are 7.94% of budget, compared to 7.62% last year.
- Program and Material Fees revenues represent the fees for summer school, and the first and second semesters of the current school year. The program fee revenues to date are 58.72% of budget, compared to 57.72% last year. The material fee revenues are 64.27% of budget, compared to 56.91% last year. Positive budget variances primarily in Associate degree and Technical diploma.
- Other Student Fees include graduation, nonresident tuition, Group Dynamics and community service classes. Revenues to date are 76.33% of the amount budgeted. Last year, revenues to date were 49.54%. Student Fees increased for Postsecondary/Vocational Adult/Non-Postsecondary Out-of-State Tuition and Other Student Fees.
- Institutional Sources include interest income, lease/rental income and royalty income, along with miscellaneous revenues. The revenues to date are 56.85% of the budget. Last year's revenues were 48.51% of the budget. Increase primarily from interest income.
- Federal Sources consist of cost reimbursements on federal grants and administration for student financial assistance. Current year revenues are 0.48% of the budget, compared to 40.59% last year. We anticipate more revenue as the fiscal year progresses.
- Transfers from Reserves include Reserve for Compensated Absences (\$300,000) and Designation of Subsequent Year(s) (\$2,258,300).

The functional expenditure classifications are defined by NACUBO's Financial Accounting and Reporting Manual for Higher Education. The current fiscal year expenditures are 26.65% of budget as compares to 28.79% for the prior fiscal year.

- Instructional includes expenditures for all activities that are part of the College's instructional programs. Current year Instruction expenditures are 23.39% of budget, compared to 24.63% last year.
- Instructional Resources includes all expenditures incurred to provide support for instruction, such as library and academic administration and support. This year's Instructional Resources expenditures are 25.99% of the budget, versus 30.98% last year.
- Student Services includes expenditures incurred for admissions, registrar, and other activities that contribute to students' emotional and physical well-being, such as counseling, student aid administration, and intercollegiate athletics. Student Services expenditures are 24.40% of the current year's budget, compared to 26.32% last year.
- General Institutional includes expenditures for centralized activities that manage planning for the entire institution, such as the President's Office, human resources, and financial operations. General Institutional expenditures equal 37.01% of budget, compared to 41.99% last year.
- Physical Plant includes expenditures for the administration, supervision, maintenance, and protection of the institution's physical plant. This includes items such as janitorial services, care of grounds, maintenance and operation of buildings and security. Physical Plant expenditures equal 42.57% of budget, compared to 49.27% last year. Budget % decrease is primarily from Leased Facilities and Repair/maintenance compared to the prior year.
- Public Service includes expenditures for activities established for non-instructional services, such as the athletic director's office. The current year's expenditures are 50.53% of budget, compared to 27.95% last year. Increases from Wages and Benefits.

• Accept report and place on file.

## GENERAL FUND FOR THE MONTH ENDED SEPTEMBER 2024

#### STATEMENT OF REVENUE - ESTIMATED AND ACTUAL

	+Budgeted Revenue	Actual Revenue rrent Month	<u>y</u>	Actual Revenue Year to Date	Balance To Be <u>Earned</u>		Actuals to Budget % Earned Year to Date	*Actuals to Budget % Earned Prior Year
Local Sources (Tax Levy)	\$ 47,544,700	\$ 26,875	\$	25,594	\$	47,519,106	0.05%	0.01%
State Sources (State Aid)	\$ 81,498,000	\$ 1,942,787	\$	6,474,760	\$	75,023,240	7.94%	7.62%
Program Fees	\$ 33,365,000	\$ (276,464)	\$	19,591,101	\$	13,773,899	58.72%	57.72%
Material Fees	\$ 1,048,000	\$ (7,517)	\$	673,515	\$	374,485	64.27%	56.91%
Other Student Fees	\$ 1,007,000	\$ 38,233	\$	768,643	\$	238,357	76.33%	49.54%
Institutional Sources	\$ 2,434,000	\$ 488,895	\$	1,383,676	\$	1,050,324	56.85%	48.51%
Federal Sources	\$ 307,000	\$ 1,463	\$	1,463	\$	305,537	0.48%	40.59%
Transfers from Reserves	\$ 2,558,300	\$ =	\$	=	\$	2,558,300	0.00%	0.00%
<b>Total Revenues</b>	\$ 169,762,000	\$ 2,214,272	\$	28,918,752	\$	140,843,248	17.03%	17.03%

## STATEMENT OF EXPENDITURES AND ENCUMBRANCES COMPARED WITH AUTHORIZATIONS

								Actuals to Budget	*Actuals to Budget
		+Budgeted	Y	ear to Date			Budget	% Used	% Used
	]	Expenditures	<u>E</u>	<u>xpenditures</u>	<u>En</u>	<u>cumbrances</u>	Balance	Year to Date	Prior Year to Date
Instructional	\$	112,816,000	\$	25,296,659	\$	1,090,119	\$ 86,429,222	23.39%	24.63%
Instructional Resources	\$	3,431,000	\$	882,874	\$	8,866	\$ 2,539,260	25.99%	30.98%
Student Services	\$	20,382,000	\$	4,721,434	\$	252,577	\$ 15,407,988	24.40%	26.32%
General Institutional	\$	20,841,000	\$	5,602,337	\$	2,110,697	\$ 13,127,966	37.01%	41.99%
Physical Plant	\$	11,698,000	\$	2,695,631	\$	2,284,060	\$ 6,718,309	42.57%	49.27%
Public Service	\$	594,000	\$	292,510	\$	7,612	\$ 293,878	50.53%	27.95%
<b>Total Expenditures</b>	\$	169,762,000	\$	39,491,445	\$	5,753,932	\$ 124,516,623	26.65%	28.79%

<sup>+</sup>FY24-25 Original Budget

<sup>\*</sup>Prior Year Budget %'s are computed from Final Budget for FY23-24

Topic: Request for Proposals / Request for Bids / Sole Sources

#### DATE OF BOARD MEETING - November 6, 2024

All of the Requests for Bids (RFB), Requests for Proposals (RFP), and Sole Source Requests (S) listed below conform with all procedural and administrative rules as outlined in Madison College District Purchasing Policies and in the WTCS Financial and Administrative Manual.

ID	Title	Description	Funding and Term	Vendor	Dollar Amount	Recommended by VP and Director/Dean
RFP25-002	Datacenter Colocation Services	A Public Request for Proposal (RFP) was advertised for a Datacenter Colocation Services partner to provide physical space (racks, power, environmental, security) for the College to own servers, storage and networking equipment; network connectivity, system hosting and professional services. The facility selected will serve as the College's primary datacenter and will host systems providing essential services for College customers. The facility selected must adhere to essential service requirements to ensure optimal performance, security, and reliability.	Operational Fund FY2024-2025 through FY2031-2032 with a 5 year term, renewal of two 1-year extensions:□ Year 1: [6 months] (\$153,891) Year 2 (\$264,840) Year 3 (\$264,840) Year 4 (\$264,840) Year 5 (\$264,840) Year 6 (\$264,840) Year 7 (\$264,840) Year 7 (\$264,840) Year 8: [6 months] (\$132,420) Total Spend/Costs: (\$1,875,351)	OneNeck IT Solutions LLC	Monthly Costs \$22,325.61 Yearly Costs \$267,907.29 7 Year Term Costs \$1,875,351.00	Sylvia Ramirez EVP Finance & Administration/COO & Cory Chrisinger Chief Information Officer
RFP25-006	Savings & Flexible Spending Account Administration	This is a contract for benefits administration services for our Flexible Spending Accounts, Health Savings Accounts and COBRA coverage compliance needs. Vendor will provide debit cards, administration of claims for health care and dependent care, required notifications, and continuation of coverage for those electing COBRA.	General Fund 5 year contract FY2025-2029 with options to extend 2 additional 1-year contracts for FY2030 and FY2031	Employee Benefits Corporation (EBC)	\$35,000 per year x 5 years = \$175,000	Rose Buschhaus Vice President Human Resources & Barb Meyer Director, Human Resources

ACTION: Authorize staff to proceed with the purchases listed above with the vendors and terms as specified.

Note: RFP = Request for Proposal: Award goes to highest scoring proposer that meets all minimum requirements

RFB = Request for Bid: Award goes to lowest cost Bidder that meets all minimum requirements

S = Sole Source: An item or service that is only available from a single source

#### MADISON AREA TECHNICAL COLLEGE DISTRICT

## **QUARTERLY INVESTMENT REPORT**

September 30, 2024

This Investment Report provides information on all financial assets of Madison College, which are under the direct control of the district board of Madison Area Technical College District.

Investments of Madison Area Technical College District are subject to Wisconsin Statutes 66.0603 and 219.05 and the Investment Procedures of the College, which are established to supplement the existing statutory authority.

### **CASH AND INVESTMENTS**

1. As of September 30, 2024, the College had \$61.1 million in cash and investments.

Description	Original Cost	Percent
Investment Series	\$37,998,623	62.2%
WISC LTD	\$7,854,000	12.9%
WISC Term Series	\$5,093,988	8.3%
WISC ETD	\$3,005,700	4.9%
Cash Management Series	\$2,255,475	3.7%
Profinium SDA	\$2,134,971	3.5%
Certificates of Deposit-FDIC	\$999,506	1.6%
State of WI LGIP	\$993,319	1.6%
UW Credit Union	\$526,041	0.9%
Certificates of Deposit-DTC	\$240,176	0.4%
BMO Harris Bank	\$17,476	0.0%
Johnson Bank	\$678	0.0%
Total Portfolio	\$61,119,953	100%

The investment portfolio at the end of the period consists of the Wisconsin Investment Series Cooperative (WISC) investment series carrying 62.2% (\$38.0 million) and yields 5.08% and the WISC LTD (Limited Term Duration) series which makes up 12.9% (\$7.9 million) and yields 4.55%. The WISC Term Series carries 8.3% (\$5.1 million) yielding 5.28% and the WISC ETD (Extended Term Duration) series carries 4.9% (\$3.0 million) yielding 3.85%. The Cash Management Series carried 3.7% (\$2.3 million) yielding 4.92% and Profinium SDA carried 3.5% (\$2.1 million) yielding 5.28%. The Certificates of deposit-FDIC carries 1.6% (\$1.0 million) yielding 4.99% and the Government Investment Pool (WI LGIP) carried 1.6% (\$993 thousand) of the District's cash yielding 5.23%. The Certificates of deposit-DTC carries 0.4% (\$240 thousand) yielding 5.02%.

These cash equivalent deposits are secured through collateral agreements and do not carry credit risk.

The remaining cash deposits with the UW Credit Union, BMO Harris and Johnson Bank make up .9% (\$544 thousand) of the portfolio value. These deposits are federally insured and do not carry credit risk.

The College's cash and investments can be divided into two investment portfolios:

Investment	<b>Type</b>
------------	-------------

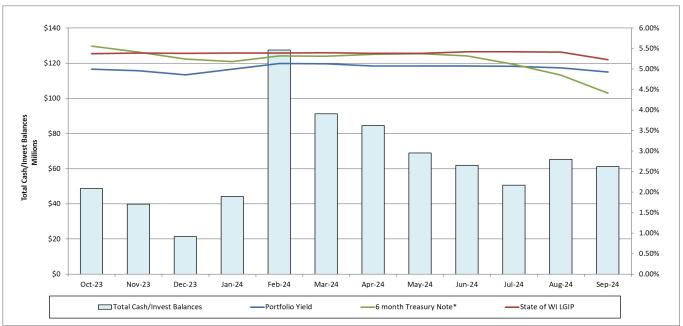
Operating Funds	\$ 56,460,499	92.4%
Bond Proceeds	\$ 4,659,454	7.6%
Total	\$61,119,953	100%

The Operating Funds balance is comprised of all cash and investment balances related to the General Fund, Special Revenue Funds, Enterprise Funds, and Internal Service Funds. Cash inflows include property tax levy, state aid, student tuition and fees, federal and state grants, and sales activity. Outflows include all operating expenses of the College, the largest of which is payroll.

The Bond Proceeds balance is comprised of all cash and investment balances related to the Capital and Debt Service Funds. Inflows include all bond issuance proceeds and debt service deposits. Outflows include all capital expenses and debt service payments of the College.

#### **PERFORMANCE**

The investment portfolio has a current yield of 493 basis points, which compares to the State of Wisconsin local government investment pool yield of 523 basis points and the \*6-month treasury of 441 basis points for the same time period. The current yield has decreased 15 basis points since the end of June, 2024 and decreased by 9 basis points since the end of September, 2023 (year over year).



<sup>\*6-</sup>month Constant Maturity Treasury (CMT)

### **FEES**

All fees on investments made through Wisconsin Investment Series Cooperative are dictated by the WISC Information Statement and the WISC Board of Commissioners.

The fees are not to exceed (but may be less than):

US Government Treasury Securities:	15 basis points annualized
US Government Agency/Instrumentality Securities:	15 basis points annualized
Municipal Securities:	15 basis points annualized
FDIC Insured Certificates of Deposit:	25 basis points annualized
Collateralized Certificates of Deposit/Reciprocal:	25 basis points annualized
New Issue Securities	@ issue price

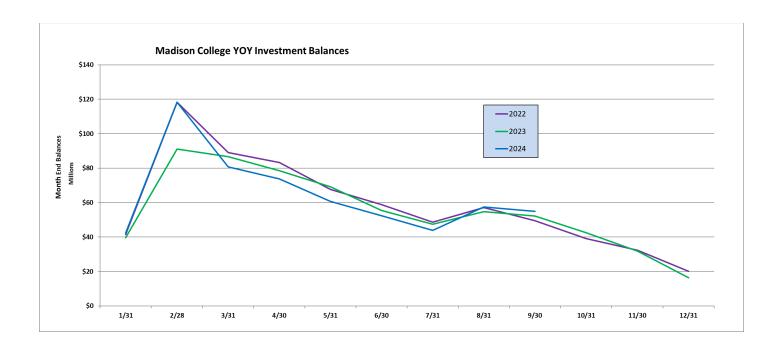
The total fees paid fiscal year to date 9/30/2024 is \$2,715. These fees are inclusive of safekeeping charges, wire transfers, monthly reporting, monitoring of collateral and the cash flow, but does not include fees related to financial advisory services.

### LIQUIDITY

The graph below depicts our operating fund balance throughout the year. While we have significant balances in February of each year, after the receipt of approximately 2/3rds of the property tax levy and all of our state aid, the operating needs of the College exceed subsequent revenue inflows for the remainder of the year. The low point for operational funds is typically in early January. The fiscal year 2023 low point was just under \$17 million.

The College's portfolio yield is 4.93% which decreased 15 basis points from last quarter. In September, the Federal Reserve reduced interest rates by 1/2 percent which will lead to lower returns for CDs and deposit accounts.

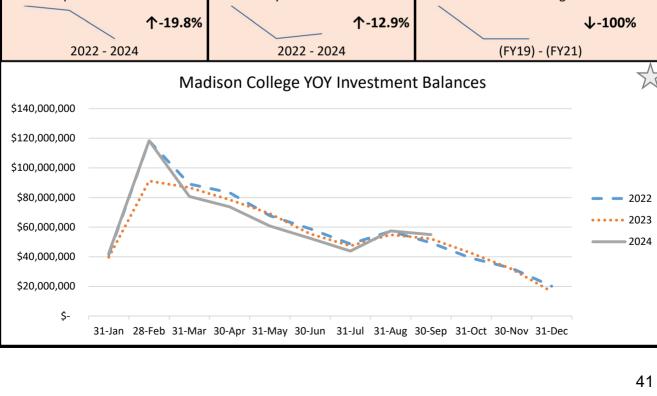
We continue to monitor our liquidity needs, cash inflows and available investment options for other opportunities to increase the current yield.



Note, the significant dip in February 2023 was due to scheduling the annual principal payment in February for the March 1<sup>st</sup> due date . Historically, we would have our largest balance at the end of February and the payment goes out in the following month. Associated Bank is now our fiscal agent for some of the borrows so they require payment 2 days in advance which will always be February moving forward.

## **Madison College Financial Metrics**

Updated 10-09-2024 indicates information that changes quarterly **Current Bond Rating Enrollment (FTES)** AAA 8,000 7,663 7,200 7,339 7,500 7,100 7,176 7,200 Unrestricted Fund 1 Balance Ratio 7,000 24.69% 6,500 6,000 June 2024 5,500 Madison College FY23 Composite 5,000 **Financial Index** FY21-22 FY22-23 FY23-24 2.25 ■ Budgeted ■ Actual/Projected **Total Outstanding Debt** Unemployment Rate as of May 2024 \$186,492,415 Statewide 2.70% % of Debt Limit Jefferson 2.50% 2.54% Columbia 2.30% 10/9/24 Sauk 2.10% % of Student AR due to Title IV Returns Dane 2.10% ↓51.6% 0.00% 0.50% 1.00% 1.50% 2.00% 2.50% 3.00% 2022 - 2024 Student Debt Default Student Accounts Receivable Percentage of Tuition Paid Compared to FY Tuition by Financial Aid Percentage 个-19.8% 个-12.9% ↓-100% 2022 - 2024 2022 - 2024 (FY19) - (FY21) Madison College YOY Investment Balances \$140,000,000 \$120,000,000 \$100,000,000



Madison College Supplier Payments Greater Than or Equal to \$2,500.00 9/16/2024 through 10/15/2024		
Supplier		Total Spend
QUARTZ HEALTH BENEFIT PLANS CORPORATION	\$	751,253.03
JOE DANIELS CONSTRUCTION CO INC	\$	625,861.00
DEAN HEALTH PLAN INC	\$	481,070.93
CDW GOVERNMENT	\$	368,288.23
VITALSOURCE TECHNOLOGIES LLC	\$	299,309.23
BAUER BUILDERS INC	\$	217,980.83
MADISON GAS AND ELECTRIC CO	\$	170,244.43
ASSESSMENT TECHNOLOGIES INSTITUTE LLC	\$	135,640.00
UNITEDHEALTHCARE STUDENT RESOURCES	\$	122,665.00
HIGHPOINT TECHNOLOGY SOLUTIONS LLC	\$	105,558.00
SYSCO BARABOO LLC	\$	98,466.44
SYNERGY CONSORTIUM SERVICES LLC	\$	90,163.87
MIDAMERICA ADMINISTRATIVE AND RETIREMENT SOLUTIONS INC	\$	78,157.89
PLUNKETT RAYSICH ARCHITECTS LLP	\$	60,497.47
BEACON HILL STAFFING GROUP LLC	\$	58,860.00
BEACON TECHNOLOGIES INC	\$	58,462.00
KW2	\$ \$	58,148.75
EMPLOYEE BENEFITS CORPORATION		58,118.03
COMMUNITY PLAYTHINGS	\$	57,822.00
ARCH SOLAR C AND I INC	\$	57,523.94
US CELLULAR	\$	57,416.89
OCLC INC	\$	55,423.73
AMAZON.COM LLC	\$ \$	50,625.60
MINNESOTA LIFE INSURANCE COMPANY		47,362.87
MARS SOLUTIONS GROUP	\$	46,560.00
JOHNSON CONTROLS FIRE PROTECTION LPLP	\$	42,013.42
WISCONSIN TECHNICAL COLLEGE SYSTEM BOARD	\$	41,434.70
CHANDRA TECHNOLOGIES INC	\$	40,304.00
WERNER ELECTRIC SUPPLY CO	\$	39,173.51
THE LAWNCARE PROFESSIONALS	\$	38,043.57
BWBR	\$	37,286.40
INSIDE TRACK	\$	33,700.00
VANGUARD STORAGE AND RECOVERY LLC	\$	32,608.69
SUNDIAL SOFTWARE CORP	\$	31,438.50
TEAMSOFT INC	\$	30,244.00
CITY OF MADISON	\$	29,627.13
HUSCH BLACKWELL LLP	\$	29,485.50
MBS TEXTBOOK EXCHANGE LLC	\$	28,985.44
CAMERA CORNER CONNECTING POINT	\$	28,934.95
JONES AND BARTLETT LEARNING LLC	\$	28,292.02
XEROX CORP	\$	27,311.61
MCGRAW HILL LLC	\$	26,019.59
PEPSI COLA MADISON	\$	25,499.29
PEARSON EDUCATION INC	\$	24,950.17
PROSPECT INFOSYSTEM INC	\$ \$	24,480.00
CINTAS CORPORATION		24,131.31
SAN A CARE INC KILGORE INTERNATIONAL INC	\$	22,711.22
TEKSYSTEMS INC	\$ \$	22,593.70 22,103.00
OMNIGO SOFTWARE LLC	э \$	19,441.80
WOLTERS KLUWER HEALTH INC	э \$	17,824.42
STRANG INC	э \$	17,522.60
STEFANS SOCCER	э \$	17,322.00
MADISON NATIONAL LIFE INSURANCE COMPANY INC	\$	16,798.47
CLEAN POWER LLC	\$	15,838.13
GENERAL BIOMEDICAL SERVICE INC	\$	15,695.00
HOOPER CORPORATION	\$	14,780.34
VIVA USA INC	\$	14,520.00
	Ψ	11,020.00

BELL FORD	\$	14,374.13
T ROWE PRICE	\$	14,300.66
EBSCO INFORMATION SERVICES	\$	14,072.82
PLANET TECHNOLOGY LLC	\$	14,016.00
CENGAGE LEARNING INC	\$	13,852.85
WIN TECHNOLOGY	¢	13,444.60
BSN SPORTS LLC	\$ \$ \$ \$ \$	13,218.67
	φ	
NESTLE USA INC	\$	12,879.44
STEEN MACEK PAPER CO INC	\$	12,522.73
VANGUARD COMPUTERS INC	\$	12,185.41
MARLING HOMEWORKS	\$	11,876.95
MASTERS BUILDING SOLUTIONS INC	\$ \$ \$ \$ \$ \$	11,693.00
SPHERION STAFFING LLC	\$	10,974.00
GROUP HEALTH COOPERATIVE OF SOUTH CENTRAL WISCONSIN	\$	10,948.70
MADISON COLLEGE FOUNDATION	\$	10,943.94
AT&T	\$	10,869.79
4IMPRINT INC	\$	10,512.41
WISCONSIN SCHOOL COUNSELOR ASSOCIATION INC	\$	10,500.00
NEWARK	¢	9,920.00
T CROWLEY PRODUCTIONS	¢	9,900.00
	φ	•
LERDAHL BUSINESS INTERIORS INC	Þ	9,706.22
GRAINGER INDUSTRIAL SUPPLY	\$	9,565.65
UNITED MAILING SERVICES INC	\$	9,164.86
GARTNER INC	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	9,155.52
FORWARD ELECTRIC INC	\$	8,905.50
LAKESHORE TECHNICAL COLLEGE	\$	8,900.00
METRO TRANSIT MADISON	\$	8,896.60
INSIGHT PUBLIC SECTOR INC	\$	8,757.96
SUPERIOR VISION INSURANCE PLAN OF WISCONSIN INC	\$	8,518.87
NORTH CENTRAL UTILITY OF WISCONSIN LLC	\$	8,006.67
BELCO VEHICLE SOLUTIONS LLC	\$	7,924.64
KENDALL HUNT PUBLISHING COMPANY	\$	7,709.06
HOBART SERVICE	¢	7,639.21
JOBELEPHANTCOM INC	φ	7,605.00
	Ф	
SEEING THE WORD LLC	\$	7,560.00
SCHILLING SUPPLY COMPANY	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,535.56
ONENECK IT SOLUTIONS LLC	\$	7,525.00
V SOFT CONSULTING GROUP INC	\$	7,481.76
SKILLSUSA INC	\$	7,341.27
PATAL PUBLISHING LLC	\$	7,312.50
INDIAN RIVER STATE COLLEGE INCLUDING WQCS	\$	7,256.91
PROEDUCATION SOLUTIONS LLC	\$	7,137.00
FAIT INC	\$	7,102.20
HU FRIEDY MFG CO LLC	\$	7,083.12
SECURITY ONION SOLUTIONS LLC	\$	7,040.00
EMMONS BUSINESS INTERIORS	\$	6,916.70
UNIVERSITY OF WISCONSIN MADISON	\$	6,895.00
FEDEX	\$	6,844.81
STAPLES BUSINESS ADVANTAGE	\$	6,755.69
CITY OF PORTAGE	\$ \$	•
R E GOLDEN PRODUCE CO INC	Φ	6,346.86
	\$	6,313.40
QUARLES AND BRADY LLP	\$	5,835.90
MSC INDUSTRIAL SUPPLY CO INC	\$	5,705.10
FACILITY ENGINEERING INC	\$	5,415.00
ATMOSPHERE COMMERCIAL INTERIORS LLC	\$	5,365.25
HIRERIGHT LLC	\$	5,326.30
NATIONAL RESTAURANT ASSOCIATION SOLUTIONS LLC	\$	5,297.74
BADGER SPORTING GOODS CO INC	\$	5,246.75
1901 INC	\$	5,178.53
AMD LASERS	\$	5,140.83
AIRGAS USA LLC	\$	5,114.96
-	τ.	-,

QUADIENT FINANCE USA INC		\$ 5,018.06
VESTIS		\$ 5,016.68
DUET RESOURCE GROUP INC		\$ 5,005.00
MADISON365		\$ 5,000.67
WISCONSIN EARLY CHILDHOOD ASSOCIATION INC		\$ 5,000.00
WIEDENBECK INC		\$ 4,915.81
HOLTZBRINCK PUBLISHERS LLC		\$ 4,608.40
DIRTY DUCTS CLEANING ENVIRONMENTAL AND INSULATION INC		\$ 4,600.00 \$ 4,429.17
HENRY SCHEIN EMS DIVISION		
Engberg Anderson Inc		\$ 4,419.50
MID STATE EQUIPMENT INC		\$ 4,416.54
HEADSPACE INC		\$ 4,410.00
		4,410.00
DigiCopy Inc		\$ 4,388.59
LKQ CORPORATION		\$ 4,286.96
MACQUEEN EMERGENCY GROUP		\$ 4,202.00
CLIFTONLARSONALLEN LLP		\$ 4,134.22
AE BUSINESS SOLUTIONS		\$ 4,112.50
DANE COUNTY REGIONAL AIRPORT		\$ 4,104.51
Go Riteway Transportation Group		\$ 4,100.00
MASS MUTUAL FINANCIAL GROUP		\$ 4,011.00
TOTAL WATER TREATMENT SYSTEMS INC		\$ 4,002.29
CITI PROGRAM		\$ 4,000.00
UNIVERSITY OF WISCONSIN SYSTEM		\$ 4,000.00
JUST IN TIME REFRIGERATION LLC		\$ 3,914.44
UNIVERSAL PRODUCTION MUSIC		\$ 3,866.00
		Φ 0,000.00
WW NORTON AND CO INC		\$ 3,830.00
KELLEY WILLIAMSON COMPANY		\$ 3,709.50
APPLE INC		\$ 3,688.00
POMPS TIRE SERVICE INC		\$ 3,646.56
UNITED WAY OF DANE COUNTY INC		\$ 3,589.50
		5,569.50
WE ENERGIES		\$ 3,584.61
INGRAM PUBLISHER SERVICES LLC		\$ 3,578.00
MCKESSON MEDICAL SURGICAL GOVERNMENT SOLUTIONS LLC		\$ 3,538.83
TDS TELECOM SERVICE LLC		\$ 3,538.83 \$ 3,516.00
TEXTILE FABRIC CONSULTANTS INC		\$ 3,488.21
PATTERSON DENTAL SUPPLY INC		\$ 3,460.18
HOLIAN INDUSTRIES OF WISCONSIN LLC		\$ 3,430.00
FISHER SCIENTIFIC COMPANY LLC		\$ 3,376.80
QUADIENT LEASING USA INC		\$ 3,369.06
TEXAS BOOK COMPANY		\$ 3,347.31
MADISON EMERGENCY PHYSICIANS S C		\$ 3,329.28
WORKDAY INC		\$ 3,200.00
MIDWEST VETERINARY SUPPLY INC		\$ 3,182.31
B AND H PHOTO VIDEO		
CAROLINA BIOLOGICAL SUPPLY COMPANY		\$ 3,000.30
CENTRO HISPANO OF DANE COUNTY		\$ 3,000.00
Fastpitch Dreams LLC		\$ 3,000.00
MEDLINE INDUSTRIES INC		\$ 2,989.01
BOUND TREE MEDICAL LLC		\$ 2,985.20
		2,905.20
CHRISTOPHER MILLER		\$ 2,925.00
SCOTT WILLIAM LIDDICOAT		\$ 2,850.00
HEMO BIOSCIENCE INC		\$ 2,743.77
TECHNICAL SAFETY SERVICES LLC		\$ 2,743.77 \$ 2,742.99
BUMPER TO BUMPER		\$ 2,728.12
		ψ 2,120.12
SCHUMACHER ELEVATOR COMPANY		\$ 2,717.51
METROPOLITAN LIFE INSURANCE CO		\$ 2,677.70
SCHOOL MATE		\$ 2,650.00
JEFFERSON FIRE AND SAFETY INC		\$ 2,576.30
WISCONSIN INNOVATION AWARDS INC		
ONII CUARVAR NOLLA VONINI NICOLOGIA		\$ 2,500.00
	TOTAL	\$ 5,847,866.61

## MADISON AREA TECHNICAL COLLEGE

## SCHEDULE OF CHECKS ISSUED

## FOR THE PERIOD 09/16/24 - 10/15/24

## **FISCAL YEAR 2024 - 25**

		Number	
Payment Type	Transaction Numbers	Issued	Amount
ACCOUNTS PAYABLE CHECKS			
Prior Period - YTD Checks	354033 - 354756	715	\$ 2,200,565.47
September 16, 2024 - October 15, 2024	354757 - 355020	261	\$ 779,512.58
	YTD - Accounts Payable Checks	976	\$ 2,980,078.05
ACCOUNTS PAYABLE ACH PAYMENTS			
Prior Period - YTD ACH	1078740 - 1095103	1,413	\$ 18,146,564.74
September 16, 2024 - October 15, 2024	1098208 - 1102041	694	\$ 5,485,712.88
	YTD - Accounts Payable ACH	2,107	\$ 23,632,277.62
STUDENT REFUND CHECKS			
Prior Period - YTD Checks	626456 - 627963	1,502	\$ 2,442,280.39
September 16, 2024 - October 15, 2024	627964 - 628440	454	\$ 666,913.09
	YTD - Student Refund Checks	1,956	\$ 3,109,193.48
STUDENT REFUND ACH PAYMENTS			
Prior Period - YTD ACH	E-Refunds	795	\$ 883,680.06
September 16, 2024 - October 15, 2024	E-Refunds	542	\$ 720,724.20
	YTD - Student Refund ACH	1,337	\$ 1,604,404.26
PAYROLL CHECKS			
Prior Period - YTD Checks	105573 - 105622	47	\$ 36,022.09
September 16, 2024 - October 15, 2024	105623 - 105658	32	\$ 11,148.76
	YTD - Payroll Checks	79	\$ 47,170.85
PAYROLL ACH PAYMENTS			
Prior Period - YTD ACH	1078825 - 1094952	9,408	\$ 14,263,376.97
September 16, 2024 - October 15, 2024	1095104 - 1101861	4,718	\$ 6,338,954.61
	YTD - Payroll ACH	14,126	\$ 20,602,331.58
	GRAND TOTAL PAYMENTS		\$ 51,975,455.84

## Madison Area Technical College District 38.14 Contract Estimated Full Cost Recovery Report FY 24-25 for the period of September 2024

Contract		Type of		Contract	Estimated Direct	Estimated Direct &	Profit (or) Loss	Rationale for (-)
No	Service Recipient	Service	Service Description	Amount	Cost	Indirect Cost	(A-C)	only
2025-0013	Department of Corrections	1.32 Ele	ectrical Maintenance Academy @ OCI	73,388.00	65,981.14	81,191.00	(7,803.00)	No Indirect
2025-0036	Department of Corrections	1.32 Fa	ll 2024 Electrical Maintenance Academy	69,186.75	63,060.26	79,418.71	(10,231.96)	No Indirect
2025-0037	Meals on Wheels	1.42 BI-	FY25 Meals on Wheels - Project Management	3,300.00	1,925.58	2,469.74	830.26	-
2025-0050	Octopi Brewing	1.41 BI-	FY25 Octopi - Leadership Development - Group B	7,000.00	4,849.19	5,846.82	1,153.18	-
Total				152,874.75	135,816.17	168,926.27	(16,051.52)	

## Type of Service:

. , pc 0. 5c	
1.xx	Customized Instruction
2.xx	Technical Assistance
x.11	Public Education Inst./K-12
x.15	Multiple Educational
x.16	Public Education Inst./K-12 - Transcripted Credit
x.18	Public Education Inst./PS
x.19	Private Education Inst.
x.21	WI Local Government Unit
x.22	Indian Tribal Governments
x.23	<b>Economic Development Corp</b>
x.24	<b>County Boards of Supervisors</b>
x.25	Multiple Local Government Units
x.31	State of Wisconsin
x.32	WI Department of Corrections
x.33	WI Div. of Vocat. Rehab
x.35	Multiple State Government
x.41	Business and Industry
x.42	<b>Community Based Organizations</b>
x.43	Workplace Education Initiatives
x.44	WMEP Related Contracts
x.45	Multiple Business & Industry
x.46	Adv Manufacturing Solutions
x.47	Workforce Advancement Training Grants
x.51	Federal Governments
x.55	Multiple Federal Governments Units
x.61	Foreign Governments
x.62	State Other Than WI
x.63	Out of State Businesses
x.65	Multiple Out of State Entities

## THE PRESIDENT RECOMMENDS APPROVAL OF THE EMPLOYMENT OF PERSONNEL

Name	Chad Gassner
Title	Senior Groundskeeper
Start Date September 16, 2024	
Salary	\$23.61 hourly
Type	Staff
PT/FT	Full-time
Location	Truax Campus
Degree Associate's degree – Human Services (at Madison College)	
License	
Certifications	
Experience	1 year 10 months Senior Groundskeeper (at Madison College)
	10 years Handyman

Name	Le Racha Simon
Title	Promise Program Manager
Start Date	September 16, 2024
Salary	\$74,137.00 annually
Type	Management
PT/FT	Full-time
Location	Truax Campus
Degree Doctorate degree – Education in Professional Development	
	Master's degree – Education in Professional Development
	Bachelor's degree – Communication
	Associate's degree – Liberal Arts (at Madison College)
License	
Certifications	
Experience	2+ years Senior Marketing Specialist
	2 years Senior Residence Life Coordinator

Name	Reece Lehman	
Title	Public Safety Patrol Office	
Start Date	September 23, 2024	
Salary	\$24.14 hourly	
Type	Staff	
PT/FT	Full-time Full-time	
Location	Truax Campus	
Degree	Associate's degree – Liberal Arts (at Madison College)	
License		
Certifications		
Experience	1+ years Security Personnel	
	3+ years Security Officer	

Name	Simeon Tate
Title	Custodian
Start Date	September 23, 2024
Salary	\$19.04 hourly
Type	Staff
PT/FT	Part-time Part-time
Location	North Court Storage
Degree	
License	
Certifications	
Experience	8 years Team Trainer
	4 years Janitor

Name	Sheldon Hitchens	
Title	Workplace Culture Strategist	
Start Date	September 29, 2024	
Salary	\$89,855.88 annually	
Type	Staff	
PT/FT	Full-time	
Location	Truax Campus	
Degree	Master's degree – Education Policy and Management	
	Bachelor's degree – English/Africana Studies	
License		
Certifications		
Experience	1+ year Business Operations Manager (at Madison College)	
	2+ years Director of Impact, 2 Gen	

Name	Lisa Hunter		
Title	Shipping & Receiving Services Technician		
Start Date	September 29, 2024		
Salary	\$26.87 hourly		
Type	Staff		
PT/FT	Full-time		
Location	Truax Campus		
Degree	Associate's degree – Hospitality Management (at Madison College)		
	Associate's degree – Culinary Arts (at Madison College)		
	Associate's degree – Sciences and Arts		
License			
Certifications	Serv Safe		
Experience	4 months Interim Executive Chef of Dining Services (at Madison College)		
	3 years Associate Manager of Dining Services (at Madison College)		

Name	Ashlyn Webb	
Title	Food Service Associate – Catering	
Start Date	September 29, 2024	
Salary	\$19.04 hourly	
Type	Staff	
PT/FT	Full-time	
Location	Truax Campus	
Degree	Associate's degree – Hospitality Management (at Madison College)	
License		
Certifications		
Experience	3 years Welcome Desk Attendant (at Madison College)	
	3 years Banquet Server/Captain	

Name	Jennifer Bochar	
Title	Social Media Strategist	
Start Date	September 30, 2024	
Salary	\$73,713.00 annually	
Type	Staff – Confidential	
PT/FT	Full-time	
Location	Truax Campus	
Degree	Bachelor's degree – Radio/TV/Film	
License		
Certifications		
Experience	5 years Director of Media and Marketing	
	10 years Performing Arts Center Director	

Name	Shalako Thomas	
Title	Recruitment Coordinator	
Start Date	October 6, 2024	
Salary	\$29.76 hourly	
Type	Staff – Confidential	
PT/FT	Full-time	
Location	Truax Campus	
Degree	Bachelor's degree – Botany	
	Associate's degree – Liberal Arts (at Madison College)	
License		
Certifications		
Experience	2+ years Administrative Coordinator (at Madison College)	
	4 years Administrative Specialist (at Madison College)	

Name	Krissandra Bulow	
Title	Child Care & Development Specialist	
Start Date	October 7, 2024	
Salary	\$23.91 hourly	
Type	Staff	
PT/FT	Full-time	
Location	Early Learning Campus	
Degree	Associate's degree – Early Childhood Education (at Madison College)	
	Associate's degree – Human Service	
License		
Certifications	Basic Pediatric CPR and First Aid	
Experience	5 years 4K Lead Teacher Trainer	
	2 years Program Coordinator	

Name	Paola Forero
Title	Custodian
Start Date	October 7, 2024
Salary	\$19.04 hourly
Type	Staff
PT/FT	Part-time Part-time
Location	North Court Storage
Degree	
License	
Certifications	
Experience	4+ Custodian
	5 years Tax Preparer

Name	Adam Parizo	
Title	Food Service Assistant – Cashier	
Start Date	October 7, 2024	
Salary	\$17.58 hourly	
Type	Staff	
PT/FT	Part-time Part-time	
Location	Truax Campus	
Degree		
License		
Certifications		
Experience	1 year General Merchandise Associate	
	2 years Shift Supervisor	

Name	Madesyn Walker	
Title	One Stop Services Coordinator	
Start Date	October 7, 2024	
Salary	\$23.15 hourly	
Type	Staff	
PT/FT	Full-time	
Location	Truax Campus	
Degree	Bachelor's degree – English/Spanish	
License		
Certifications		
Experience	4+ years Barista	
	6 months AVID Tutor	

# THE PRESIDENT RECOMMENDS APPROVAL OF RESIGNATIONS AND SEPARATIONS

EMPLOYEE	POSITION	EFFECTIVE DATE
Asha Johnson	Student Success Coach	September 30, 2024
Mia Greene	Financial Aid Student Support Coordinator	October 4, 2024
Autumn Nelson	Enrollment Operator	October 4, 2024
Erica Beckman	Lead Laboratory Coordinator	October 7, 2024
Jennifer Smith	Child Care Technician	October 8, 2024